Building a College & Career Ready System By Building Collaborations

James R. Stone III
National Research Center for CTE at SREB
Analyzing the Problem

If your assumptions about a problem are wrong, then it is very likely your solution will be as well.

Goal: Productive Adult in a Global Economy
Caveats 1

• Focus on K-12 CTE with reference to postsecondary
• Correlation is not causality
• The plural of anecdote is not data
• Alaska is unique
Public education serves multiple purposes, productive citizenry is but one of many:

- Engaged citizen
- Contributing community member
- “wise” consumer
- others

CTE also serves multiple purposes:

- Education about work
- Education through work
- Education for work (productive citizen)
The Audit: Labor Market & Economic Development

The raisons d'être for CTE
A Brief Labor Market Scan

Three Perspectives:
Worse, Worser and OMG!
National Perspectives (BLS)

Largest Growth Jobs Absolute Numbers

1. Registered Nurse (+712,000)
2. Retail Sales Person (+707,000)
3. Home Health Aide (+706,000)
4. Personal Care Aide (+607,000)
5. Office Clerks (+490,000)
10. PS. Teachers (+306,000)
15. Elementary Teacher (+249,000)

Fastest Growth Jobs (%) Denominator Bias

1. Personal Care Aides (+600,000)
2. Home Health Aide (+706,000)
3. Biomedical Engineer (+ 9,700)
4. Construction Helpers (+ 17,600)
5. Carpenter’s Helpers (+ 25,900)
6. VetTech (+ 41,700)
8. Physical Therapist Asst (+45,700)
Why are recent college graduates unemployed

Vedder, R., Denhart, C., Robe, J. (2010).
Too Many College Grads?

• ...turning out vastly more college graduates than there are jobs in the relatively high-paying managerial, technical and professional occupations to which most college graduates traditionally have gravitated.

• Roughly one of three college graduates is in jobs the BLS says require less than a bachelor's degree.

Richard Vedder, director of the Center for College Affordability and Productivity WSJ 6/21/2012
Problem: Credential Inflation

- Jobs resist credential inflation when there are good alternatives for identifying skill proficiency.
- Health care and engineering technician jobs show little sign of upcredentialing.
- When governed by strict licensing or certification standards, well-developed training programs, or by measurable skill standards such that employers do not need to look at a college degree as a proxy for capability.
The Shape of Alaska to Come?

Office and Administrative Support
Sales and Related
Food Preparation and Serving Related
Construction and Extraction
Transportation and Material Moving
Education, Training, and Library
Management
Installation, Maintenance, and Repair
Production
Health Care Practitioners and Technical
Personal Care and Service
Building and Grounds Cleaning and Maintenance
Business and Financial Operations
Health Care Support
Protective Service
Architecture and Engineering
Life, Physical, and Social Science
Community and Social Service
Computer and Mathematical
Arts, Design, Entertainment, Sports, and Media
Legal
Farming, Fishing, and Forestry

2012
2022
The Shape of Alaska to Come?

... by specific occupation

- Cashiers
- Retail Salespersons
- Meat, Poultry, and Fish Cutters and Trimmers
- Combined Food Preparation and Serving Workers, Including Fast Food Laborers and Freight, Stock, and Material Movers, Hand
- Teacher Assistants
- Waiters and Waitresses
- Office Clerks, General
- Personal Care Aides
- Janitors and Cleaners, Except Maids and Housekeeping Cleaners
- Registered Nurses
- Food Preparation Workers
- Construction Laborers
- Receptionists and Information Clerks
- Maids and Housekeeping Cleaners
- Operating Engineers and Other Construction Equipment Operators
- Bookkeeping, Accounting, and Auditing Clerks
- Child Care Workers
- Stock Clerks and Order Fillers
- Teachers and Instructors, All Other
## Alaska’s Top 10

<table>
<thead>
<tr>
<th>Occupation</th>
<th>Rank</th>
<th>Education</th>
</tr>
</thead>
<tbody>
<tr>
<td>Registered Nurse</td>
<td>1887</td>
<td>Associate’s</td>
</tr>
<tr>
<td>Operating Engineer/ Construction Equipment Operator</td>
<td>1344</td>
<td>HS + Training</td>
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<tr>
<td>General &amp; Operations Managers</td>
<td>1005</td>
<td>Bachelor’s</td>
</tr>
<tr>
<td>Carpenter</td>
<td>956</td>
<td>HS + Training</td>
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<tr>
<td>Elementary Teacher</td>
<td>867</td>
<td>Bachelor’s</td>
</tr>
<tr>
<td>Supervisor of Office &amp; Admin</td>
<td>822</td>
<td>HS</td>
</tr>
<tr>
<td>Electricians</td>
<td>791</td>
<td>HS + Training</td>
</tr>
<tr>
<td>Plumbers, Pipefitters</td>
<td>627</td>
<td>HS + Training</td>
</tr>
<tr>
<td>Airline Pilots</td>
<td>597</td>
<td>Bachelor’s</td>
</tr>
<tr>
<td>Accountants/Auditors</td>
<td>522</td>
<td>Bachelor’s</td>
</tr>
</tbody>
</table>
Higher wages

Doctoral or professional degree, $111,481
1.4%

Bachelor's degree, $83,568
13.8%

Master's degree, $72,113
1.7%

Associate degree, $69,785
4.0%

Postsecondary nondegree award
$51,060
4.3%

Lower wages

Some college, no degree
$39,836
2.3%

High school diploma or equivalent, $49,455
34.5%

Less than high school, $29,221
38.0%

Fewer openings

More openings
Unmanned Aircraft Systems: An Economic Development Strategy for Alaska

Alaska is Unique: Also Consider State Economic Development Plans
STEMania

- STEM accounts for 11% of all jobs requiring a college degree.
- STEM is the second highest group of jobs advertised online — 28%.
- STEM jobs take more than twice as long to fill as other openings.

Is CTE STEM? Or STEAM? Of STEMM?

Sources: The Online Labor Market: Where the Jobs Are. Center on Education and the Workforce, Georgetown University, April 2014; Still Searching: Job Vacancies and STEM Skills, Brookings Institute, June 2014.
## STEM: To 2020

### Projected STEM Openings

- 2,537,060

### Projected STEM Graduates

- Associates: 440,000
- Bachelors: 2,652,000
- Master’s: 569,000
- PhD’s: 258,000
- Total: 3,919,000

Ratio of Projected Degrees to Openings = 1.55

[Learn more at CIS](http://www.printfriendly.com/print?url=http%3A%2F%2Fcis.org%2Fmore-us-stem-grads-than-jobs&partner=a2a#)
If STEM Jobs are so hard to fill: Most with bachelor's degrees in science, technology and math don't get STEM jobs.

Amid a U.S. push to get more students interested in science, technology and math, often called STEM, the Census Bureau reported Thursday that 74% of those with a bachelor's degree in these subjects don't work in STEM jobs. (Census Report: July 14, 2014)

<table>
<thead>
<tr>
<th>Engineering majors and majors in Computer, Math and Statistics</th>
<th>50%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Physical Science</td>
<td>26%</td>
</tr>
<tr>
<td>Psychology</td>
<td>10%</td>
</tr>
<tr>
<td>Social Science</td>
<td>7%</td>
</tr>
</tbody>
</table>
USA HAS SKILLS GAP
Mfg tell us most adults cannot pass a 4th grade math test.
Where is this in the school or CTE curriculum?
An Evolving Disrupter

- Computers now exhibit human-like capabilities not just in games such as chess, but also in complex communication such as linguistic translation and speech
- (Think Siri)
- Jobs vs. Work
Technology’s Impact on Jobs
(The Machines are Winning?)

The Google car(truck?)
IBM Watson (+240%)
Deep Blue
The “Square”
Text readers/ Pattern recognition (goodbye legions of lawyers—only 60% accurate)
Automated ‘call centers’ (goodbye India)
Amazon Drone Delivery
“Everyone Knows Your Name”

Then

Now: A TEAM OF MIT BARTENDER ROBOTS SERVES BEER MORE EFFICIENTLY
But Wait ...

Then

The integrated system, which is referred to as FIREFLY, was cleared for use in robotic surgery by the FDA in February 2011 with initial use in applications ranging from urology to gynecology.
NOW & The Future
Dark (Lights Out) Manufacturing

• FANUC Robotics operates a lights-out factory employing robots to make other robots.
• Japanese camera giant Canon recently announced that it is phasing out human workers at camera factories
• And in the Netherlands, Philips produces electric razors in a facility with 128 robots and nine human quality assurance workers.
Future Manufacturing?
3D Printing

Manufacture Your Own Products
Risk of Jobs to Computerization

% of Jobs by Risk Level

- High Risk: 47%
- Medium Risk: 19%
- Low Risk: 33%

Frey & Osborne, 2013
Can People Win?

- Instructional methods
- Softer skills
- Instructional focus

- The Human Advantage (for now)

***THIS IS YOU!

- Khan Academy
- CTSOs/WBL***
- **Hyperspecialists, entrepreneurship***

- Physicality of work
- Advanced pattern recognition
- General problem solving***
- Creativity***
Education Solution?

Pile on more academics

Since the mid-1980s we have:

- Added the equivalent of one full year of core academics (math, science, language arts) to high school graduation requirements.

- (NAEP) **Reading scores have not improved or significantly declined***
- (NAEP) **Science scores have not improved or significantly declined***
- (NAEP) **Math scores have remained relatively unchanged***

*Depends on the starting and ending timeframe*
Taking more math is no guarantee

(ACT College Ready Math=22)

- Only 26% of students who took Alg I, II & Geometry scored a 22 (ACT Benchmark for CCR) on the ACT exam. \(X=17.7\)^1
- Adding Trig increases to the average score to 19.9; 37% are CCR^1
- Not until calculus is added, does the average score exceed 22; 55% are CCR – 5 years of high school math.
- 43% of ACT-tested Class of 2005^1 who earned A or B grades in Algebra II did not meet ACT College Readiness Benchmarks in math^2

1. ACT, Inc (2004) Crisis at the Core
Math for College & Career Readiness

NCEE, 2013

- Math needed is mostly middle school
- Alg II is not a prerequisite for CC success or most careers
- College reading requires 11th/12th grade skills
- Students enter CC weak in needed math and reading skills

NRCCTE, 2013

- Math associated with an ACT score of 22 is mostly middle school math, Algebra I and some geometry.
- Math associated with middle skill job employment tests is higher than that required for an ACT score of 22 but still found in middle school math, Algebra I and some geometry
In the Meantime:
We have a ‘boy’ problem

- By 12th grade, male reading scores are below females’
- 11th grade boys write at an 8th grade girl level
- Boys advantage in math and science is nearly gone.
- Boys are more likely to have discipline problems
- Boys account for ¾ all D’s and F’s
- Fewer boys than girls finish high school, start and finish college, start & finish grad school (Brooks,2012)

http://blogs.edweek.org/edweek/college_bound/2013/03/career_technical_education_linked_to_boys_high_school_survival.html
Employment of Young Men

SOURCE: GEORGETOWN UNIVERSITY CENTER ON EDUCATION AND THE WORKFORCE ANALYSIS OF CURRENT POPULATION SURVEY, MARCH, 2000-2012, CPS UTILITIES, UNICON RESEARCH CORP.
CTE Keeps Boys in School!

A Survival Analysis

- Age
- 9th-Grade GPA
- 3+ CTE credits, No Focus
- 3+ CTE credits with Focus

Male
Female

NS = Statistically not significant
“There is one approach that does tend to improve graduation rates and labor market earnings, especially for *at-risk youth*: high-quality career and technical education (CTE)”

While test scores remain flat, Student Engagement plummets

Brandon Busteed, Executive Director of Gallup Education
Presentation at the NASDCTEc October 21, 2014
Drop Outs? Better, but

High school graduation in the US is at an all time high....

- about 80%;
- girls 84%, boys 77%.
- Minority and low income youth doing a bit better.
- That’s the good news.

But...

There is persistent problem with certain groups of youth who are still lagging way behind:

- urban youth,
- native American youth,
- youth from low income families, English Language Learners,
- and a disproportionate number of young males who are not graduating or participating in post secondary programs

- 69% of Blacks graduating;
- 73% Hispanic;
- 86% White; 33% of ELL in Louisiana and 24% in Arizona
Good News: Graduation Rates are up (81%)

And 63% Go Directly to College

19% of 9th Grade

49.4% of 9th Grade
Research Points Toward A Systems Response

- Partnerships
- Programs
- Pedagogies
Building Quality Career Pathways to CCR

**Partners**
- Align the College & Career Ready System Components

**Programs**
- Bring existing programs to standards & add new programs

**Pedagogy**
- Ensure all CTE faculty are highly skilled in pedagogy and in their professions
Support A Systems Approach

System Of Innovative Partnerships

- Vertical Integration: Secondary - Postsecondary – Business & Industry
- K-12 Career Development
To Address College & Career Readiness: Make High School Matter

Increase Engagement
Completing HS
Completing PS/Industry credential

Enhance Transition
Through School
To continuing education
To the workplace
To a successful adulthood

Improve Achievement
Academic
Occupational
Technical
Building the CCR system with High Quality CTE
Audit The System

• What is working well?
• What is not working well?
• What is missing?
Effective CCR Requires a Career Development Framework

- **K-5: Career Awareness**
  - Introduction to health careers

- **6-8: Career Exploration**
  - Discovering interest in health careers
  - Begin Individualized Graduation Plan

- **9-12: Career Preparation**
  - Academics and technical courses, intensive guidance, individual graduation plans

- **Grade 8: Transition**
  - Choosing a health career focus (can change easily at any time later)

- **Postsecondary: Career Readiness**
  - Achieving credentials: college, certification, apprenticeship, military

- **Employment: Career Development**
  - Continuing Education and Lifelong Learning

A Developmental ILP that Drives Program Choice & Student Course Assignments
Imagine Involving All Faculty in Career Pathways

Individualized Career Plan
(5-year rolling)

Distributed Guidance

AAI in English
AAI in Social Studies
AAI in Science
AAI in Math

Career Pathways

9th Grade Career

Post secondary Planning
Distributed Guidance
Health Career Pathway

**ELA:** Write a paper explaining infection control practices and procedures documenting examples of when safety protocols were violated.

**Science:** Conduct a study of local health care facilities to determine how medical waste is disposed.

**Social Studies:** Study the impact of war-time medical care on the advancement of medical techniques.

**Math:** Compute the number of calories in the school lunch and then calculate how long a person would have to walk to burn off those calories to maintain body weight.
A Credentialed Career Pathway

(Pathway to Where?)

- From High School to ...
- Work and (NOT OR)
- Continuing Education and Training

Goal: Productive Adult in a Global Economy
Career Pathway – Stackable Credentials

A recent McKinsey Global Institute study concludes, “policymakers and business leaders across the globe will need to find ways to vastly improve their capacity to provide job-relevant education and training. And, in both developing and advanced economies, new approaches to job creation for low and middle-skill workers will be required” (Dobbs, et al, 2012)

- More than course credit pathways
- **Portable:** trusted by employers and institutions of higher education (external validation)
- **Stackable:** each credential has value (labor market signal) leads to another credential:
  - 51% of CC certificates require less than one year
  - Offer accelerated entry into the labor market
  - Credentialing process can begin in upper secondary education
- Part of a career pathway system
Middle Skill Pathways: Another Way of Winning (What you do!)

47% of all new job openings from 2010 to 2020 will fall into the middle-skill range

Source: Harvard Business Review, 2012/12, Who Can Fix the “Middle Skills” Gap?
Teach Entrepreneurship

STANDARDIZED TESTS: THE DEATH OF ENTREPRENEURS?

Negative correlation between PISA and GEM scores

Ranking by PISA Math Score and Perceived Entrepreneurial Capability

Erik Brynjolfsson
Andrew McAfee

Race Against The Machine

How the Digital Revolution is Accelerating Innovation, Driving Productivity, and Irreversibly Transforming Employment and the Economy

GALLUP
Designing the CTE/CCR Program: Evidence?

- Linked to Industry Standards and skills in demand (**Audit**)
- Integrated Academic, Industry, Non-Cognitive Skills (**Curriculum Mapping**)
- Forward focused programs focused on emerging occupations (e.g., **Advanced Career**)

System Programs
CCR Requires 3 Skill Sets (Developed through HQ CTE)

Occupational Expression of Academics
Mathematics
Science
Communications

Personal Effectiveness & Foundational Workforce Competence
SCANS
21st Century Skills
“Soft” Skills

Technical
Job specific skills valued by employers

College & Career Ready

Required skills
## High Quality CTE Perspectives

<table>
<thead>
<tr>
<th>Agency</th>
<th>Common Characteristics</th>
</tr>
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<tbody>
<tr>
<td>National Academy Foundation</td>
<td>Career Pathways</td>
</tr>
<tr>
<td>Linked Learning</td>
<td>Project Based Learning</td>
</tr>
<tr>
<td>Southern Regional Education Board (SREB)</td>
<td>Work Based Learning</td>
</tr>
<tr>
<td>AFT</td>
<td>Robust Advisory Boards (HS &amp; PS shared)</td>
</tr>
<tr>
<td>Georgetown Center for Law and Poverty</td>
<td>Strong career guidance</td>
</tr>
<tr>
<td>Harvard University</td>
<td>Contextualized Learning</td>
</tr>
<tr>
<td>USDOL</td>
<td>Industry Aligned Curriculum</td>
</tr>
<tr>
<td></td>
<td>Rigorous Technical Skill Development</td>
</tr>
</tbody>
</table>
Improved Pedagogy-Evidence?

- CTE General Teacher Effectiveness
- Contextualized academics in CTE
- New pedagogies (e.g. PBL) Work-Based learning (WBL)
- Integrated CTSOs
Key CTE Pedagogies

- Classroom instruction
- Contextualized learning
- Quality of Assignments
- Skilled Professionals

- Work based learning - WBL
  - Job shadowing
  - Internships
  - School-based enterprise
  - Cooperative education
  - Apprenticeships

- CTSOs
  - Leadership development
  - Professional development
  - Service/social engagement
  - Competitive events
Classroom Instruction: *Contextualized Academics*

- Mathematics
- Literacy
- Science
What We Learned: Experimental Test of Math Integration

- Students in the experimental classes scored significantly higher on Terra Nova and Accuplacer
- The effect: 71st percentile & 67th percentile
- No negative effect on technical skills
- 11% of class time devoted to enhanced math lessons
Focus on Reading

- Significant improvement from both approaches
- Teachers with two-years experience in method had greater effect
Science Integration: Experimental Studies

- Overall, no effect
- Significant effect for nonwhite males and females
Project Based Learning (PBL)
Two Strongest Predictors of Success in the Workplace

- Worked on a long term project
- Project was based a real world (authentic) problem

Brandon Busteed, Executive Director of Gallup Education
Presentation at the NASDCTEc October 21, 2014
Project Based Learning (PBL)

You are a (insert a real workplace role).
You are faced with (insert an authentic problem).
You must (insert what must be done to solve the problem).
Once you have decided on a course of action, you will (insert an opportunity for presentation to an authentic audience).
The SREB/NRCCTE Approach to PBL

- Built on authentic, work-based problems of practice
- Externships (Team)
- Integrates mathematics and literacy
- Embedded industry problem solving approaches
- Cohort model
81% of dropouts said “real world learning” may have influenced them to stay in school

Bridgeland, et al - Gates Foundation Report, 2005
Your challenge is to connect:

**Skills in Every Lesson**
For Students:
A Developmental Approach to Work-based Learning

- Job shadowing (Cross Curricular)
- Unpaid Internships (short)
- School-based enterprise
- Cooperative education or
- Paid Internships (extended)
- Apprenticeships (intensive)
Skills Learned in the Workplace: Not in the Classroom

Non-Cognitive
- Deal with setbacks
- Stay on track
- Not easily distracted
- Consistency
- Hard worker
- Persistence
- ‘Stick-to-it tivess’
- Diligence

Employability
- Teamwork
- Oral & written skills
- Professionalism
- Ethics
- Creativity
- Problem solving
- Systems knowledge
- Responsibility

SCANS, 21st Century

Personal Effectiveness & Foundational Workforce Competence

Duckworth, 2011 “Grit”
Building A Competitive Workforce: A Systems Approach

The system for students begins in the K-12 system and continues throughout a lifetime and includes:

- Active and real partnerships that lead to real credentials that have meaning in the labor market
- A High Quality CTE that includes significant and meaningful career development, credential-based programs and work-based learning.
And CTE Teachers Who:

- Skilled at managing a standards-based classroom
- Make extensive use of curriculum integration opportunities
- Use project based learning to enhance the CTE classroom
- Engage all students in developmentally appropriate work-based learning
- Use the engaging power of CTSOs as another pedagogic tool for all students
Shameless Promotion . . .
VISIT OUR WEBSITE OR SEND ME A NOTE

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www.nrccte.org