# DIGITAL LEARNING AND INNOVATION

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### **OVERVIEW**

- Why innovate?
- What decisions were made?
- How did we do?
- Where were the roadblocks?
- What lies ahead?





# DIGITAL LEARNING AT KCTCS: WHY INNOVATE?

- Increase access to learning opportunities for both traditional and non-traditional students;
- Implement time saving and cost saving measures for students;
- Provide support for students through coaching and online student services that promote success;
- Target specific programs for delivery that lead to transfer and/or programs that lead directly to jobs.





### Selection of courses to launch



# WHAT DECISIONS?

Creation of a central team



Choices on third party partnerships



Choices on instructional design and delivery









# LEARN ON DEMAND (LOD) EMERGES AS THE INNOVATION

- Borrowed upfront costs from a state revolving loan fund;
- Planned to pay back loan in seven years and become self-sufficient;
- Became debt free in 2015 (7<sup>th</sup> year) despite financial aid policies that slowed the return on investment.
- Funded currently by tuition revenues only.





# COMPETENCY-BASED EDUCATION IS HOW INSTRUCTION IS DELIVERED FOR LOD

#### **CBE Level 1**

Curriculum and Programs built on competencies with authentic assessment. Courses delivered in traditional formats.

#### **CBE Level 2**

Curriculum and Programs built on competencies with authentic assessment. Course delivery confined to traditional terms but with flexibility, for example in start dates and support for learning.

#### **CBE Level 3**

Curriculum and Programs built on competencies with authentic assessment.

Delivery allows for flexibility, for example in start and end dates, depending on student needs. Assessment is direct.





# **HOW DID WE DO?**





# LEARN ON DEMAND (LOD) AND RETURN ON INVESTMENT

2014 2015 2016

Revenue \$1,494,539 **Expenses** \$1,740,246

Net Loss \$245,706 Revenue \$3,050,287

**Expenses** \$2,562,299

**Net Profit** \$487,988

Revenue \$3,419,723 Expenses \$1,950,813

Net Profit \$1,468,910





### **CREDIT HOURS**

### Learn On Demand (LOD) Credit Hours

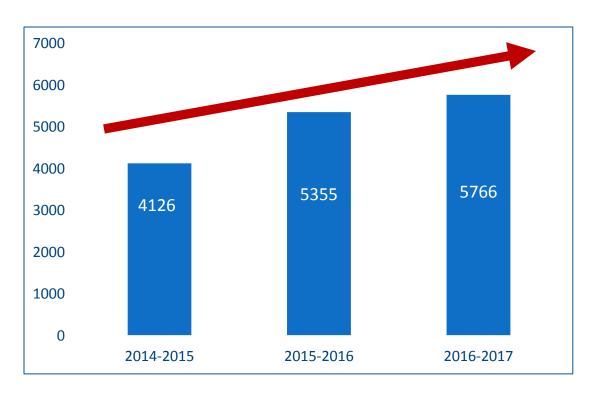
Academic year	2014 - 2015	2015 - 2016	2016 – 2017
Total LOD Credit Hour	22,801	26,082	28,382
Percent Increase of Credit Hours from Previous Year	n/a	14.39%	8.82%







# LOD ENROLLMENT BY HEADCOUNT



Total Enrollment over 3 years has improved by 40%.







#### Access



#### **Economics**

Online students are more often female, low-income, transfer, and older than the typical face-to-face student.

KCTCS has been able to offer courses online at 8-9% lower cost per credit hour than face-to-face courses.

\*April 2017, <u>Impact on Outcomes, Access, and Economics: KCTCS Case Study, Boston Consulting Group.</u>





### WHERE WERE THE ROADBLOCKS?







**FINANCIAL AID** 

**POLICY ISSUES** 

**COMPETITION** 







# WHAT LIES AHEAD?







For the future, we will continue to:

Improve student outcomes

Increase access for students

Boost new enrollments

Work around scheduling constraints

Optimize instructional costs

Innovate with industry partners







## **QUESTIONS?**





